

## **Summary of Consolidated Financial Results for 2Q FYE2025**

SankyoTateyama, Inc.

# ✓ In 2Q FYE2025, net sales increased but operating income decreased YoY.

- Sales increased around 0.8 billion JPY due to correlation with the aluminum ingot market and the growth of sales in the commercial facilities business.
  - The increase of sales was due to mainly to the growth of sales linked to the aluminum ingot market and an increase in the amount of sales in the commercial facilities business despite the impact of the decrease of demand in the domestic construction market.
- Operating income decreased around 0.6 billion JPY following a change in the sales mix of a European subsidiaries.
  - Operating income was down as it was impacted by the change in the sales mix due to a decline in the EV sales volume at European subsidiaries.

# ✓ Revision of the Full-year Forecast for FYE2025

- In addition to the first half results, full-year results have been revised due to continued stagnation in the domestic construction market and expected increases in raw material and supply prices, as well as lower earnings in the Global business due to the prolonged economic stagnation in Germany.
- No change in dividend forecast

# **Summary of Consolidated Financial Results for 2Q FYE2025** and FYE2025 Forecast



### **Financial results**

(Billion JPY)

		6 months total (June 2024 - November 2024)								
	2Q FYE2025	2Q FYE2024	Year-on-ye	ear Change	2Q FYE2025	Change from Plan				
	Results	Results		%	Plan		%			
Net sales	182.2	181.3	0.8	0.5%	185.0	-2.7	-1.5%			
Operating income	1.7	2.4	-0.6	-28.2%	2.5	-0.7	-28.8%			
Operating margin	1.0%	1.4%	_	-0.4p	1.4%	_	-0.4p			
Ordinary income	1.5	2.7	-1.2	-44.2%	2.0	-0.4	-23.3%			
Net income attributable to owners of the parent	0.0	1.2	-1.2	-95.9%	1.0	-0.9	-94.7%			

#### **Full-Year Forecast**

(Billion JPY)

	FYE2025	FYE2025		
	Forecast (Current)*1	Forecast (Previous)*2	Change	%
Net sales	357.0	360.0	-3.0	-0.8%
Operating income	3.0	4.0	-1.0	-25.0%
Operating margin	0.8%	1.1%	_	-0.3p
Ordinary income	2.0	3.0	-1.0	-33.3%
Net income attributable to owners of parent	0.2	1.5	-1.3	-86.7%

<sup>\*1</sup> Announced on January 9, 2025

**Dividend** 

Interim: 12.5 JPY per share

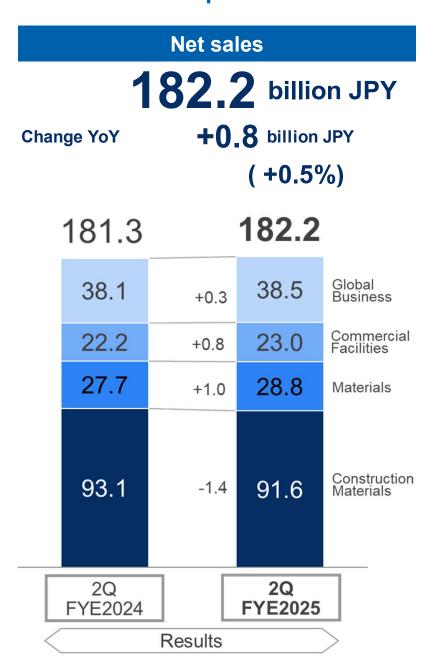
Year-end: 12.5 JPY per share (plan)

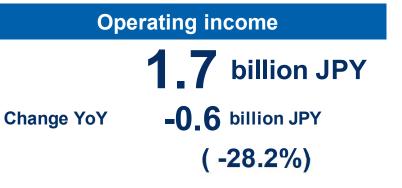
Note: Amounts are rounded down to the nearest 100 million JPY.

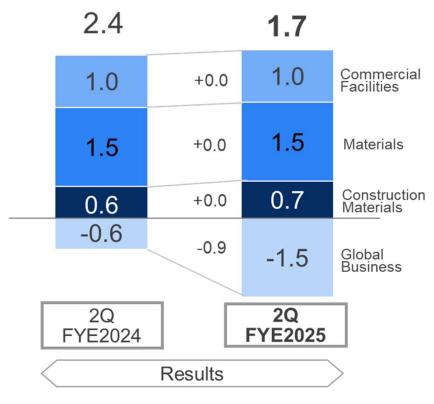
<sup>\*2</sup> Announced on July 11, 2024

# Review of Consolidated Financial Results for 2Q FYE2025: Year-on-Year Comparison



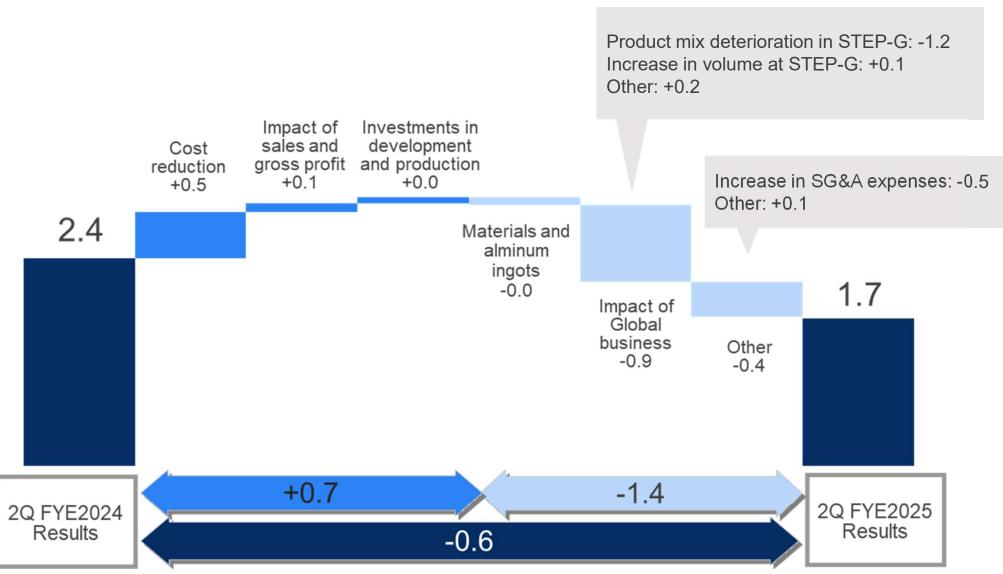






Note: Amounts are rounded down to the nearest 100 million JPY.

# Factors for Change in Operating Income for 2Q FYE2025: Year-on-Year Comparison



Change in profits from Global business is consolidated into "Impact of Global business".

Note: Amounts are rounded down to the nearest 100 million JPY.

# Review of Consolidated Financial Results for 2Q FYE2025: Comparison with Plan





182.2 billion JPY

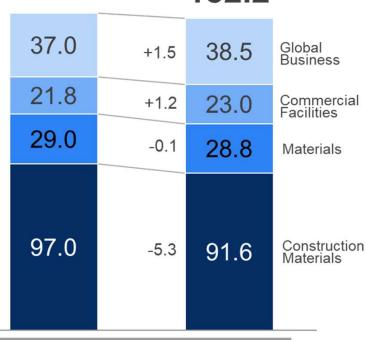
**Change from Plan** 

**-2.7** billion JPY

(-1.5%)

185.0

182.2



2Q FYE2025

Plan Results

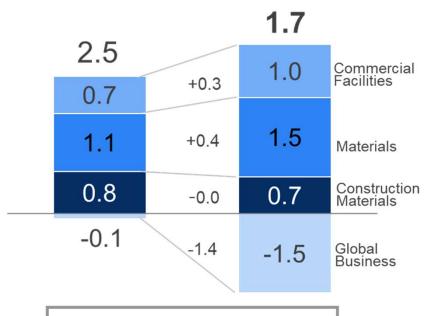
### **Operating income**

1.7 billion JPY

**Change from Plan** 

**-0.7** billion JPY

(-28.8%)

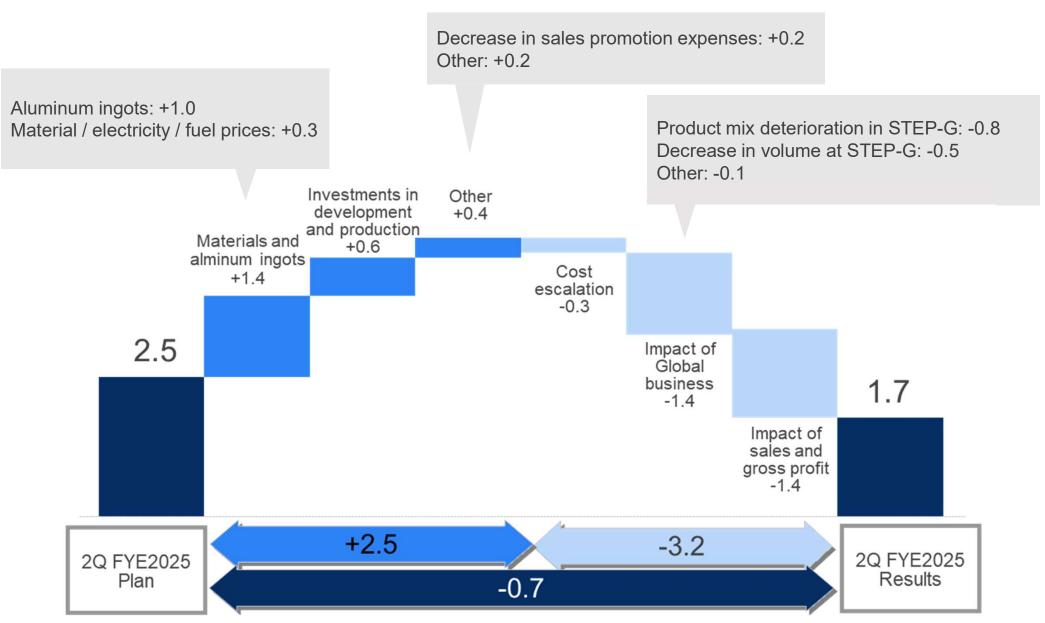


2Q FYE2025
Plan Results

Note: Amounts are rounded down to the nearest 100 million JPY.

# Factors for Change in Operating Income for 2Q FYE2025: Comparison with Plan





Change in profits from Global business is consolidated into "Impact of Global business".

Note: Amounts are rounded down to the nearest 100 million JPY.

# With improved content regarding medium- and long-term strategies Sankyo Tateyama Integrated Report 2024 Published

Sankyo Tateyama has posted the Sankyo Tateyama Integrated Report, which describes the Group's activities, for FYE2024 (June 2023 to May 2024) on its website.

#### Main content

Value creation strategies "Medium-Term Management Plan"

The Integrated Report discusses business-specific strategies aimed at optimizing the business portfolio in accordance with the basic policy "securing stable revenues and getting on the growth track: Reform of revenue structure & Growth investment" stated in the Medium-Term Management Plan.

Foundation for value creation "Connecting personnel and the future"

With a view to "Connecting personnel and the future", this issue communicates messages from employees on the subject of digital personnel development and showcases our initiatives.



• Integrated Report → https://www.st-grp.co.jp/english/ir/group report.html



# "Energy earth" carport-type solar power panel base Sankyo Tateyama Wins 2024 Good Design Awards

(Organizer: Japan Institute of Design Promotion)

# "Energy earth" carport-type solar power panel base



◆ Evaluation points of the Good Design Awards
The "energy earth" carport-type solar power panel base is a product that integrates the technologies of Sankyo Alumi Company. It has been praised for its maintenance-free characteristics enabled by the aluminum material and for its waste-free design that uses solar panels as roofing materials.

In addition, the car port makes it possible to secure power sources during a disaster, enable it to serve as a disaster relief base in the event of a disaster. Because the space under the solar panels may be used as a car port it is excellently able to effectively use the limited land in urban areas. This product is a revolutionary solution that is highly energy efficient and provides disaster control functions.



News Release (2024 Good Design Awards) (Japanese) → https://alumi.st-grp.co.jp/news/2024news/sa20241016.html

The JR Central Group and Sankyo Tateyama jointly develop a building material made of aluminum recycled from Tokaido Shinkansen rolling stock.

Mitsui Fudosan Residential becomes the first to use it in newly built properties.

Central Japan Railway Company (commonly known as JR Central), Sankyo Tateyama, Inc. and JR Tokai Corporation have jointly developed the "Re OALumi T" building construction material produced by recycling aluminum from Tokaido Shinkansen rolling stock. This material is set to be used for the first time by Mitsui Fudosan Residential Co., Ltd. for the sashes in its newly constructed properties.

- ◆ Features of "Re oALumi T"
- A building construction material that takes advantage of the high strength, weather resistance and surface treatability of aluminum recycled from Tokaido Shinkansen rolling stock
- The CO2 emissions from its production are much lower than from the production of general aluminum building construction materials using new ingots.\* This helps achieve carbon neutrality.
- Material recycling increases the aluminum circulation rate in Japan to help create a circular economy.
- \*Aluminum raw materials extracted from natural resources



Bunkyo-ku Mukogaoka 1-chome Project (tentatively named)

Under development by Mitsui Fudosan Residential

Completion scheduled in September 2025 "Re DALumi T" to be used in the sashes of multi-unit residential buildings and stores



Marriott International
Completion scheduled in FY2026
"Re OALumi T" to be used in guest room
sashes

Under development by JR Tokai Group and

Courtyard by Marriott Kyoto Station



\*Source: Central Japan Railway Company

\*Source: Mitsui Fudosan Residential Co., Ltd.

News Release (Re of ALumi T) (Japanese) → https://www.st-grp.co.jp/news/2024news/st20241121.html



# Intensive support project for energy-saving housing Household Energy Saving Campaign to be continued in FY2025

It has been determined that the household energy saving renovation support program conducted in collaboration with the Ministry of Economy, Trade and Industry, the Ministry of Land, Infrastructure, Transport and Tourism and the Ministry of the Environment in FY2023 and FY2024 will continue in FY2025 under the name, "2025 Household Energy Saving Campaign".



#### 2024 Household Energy Saving Campaign

#### ■ Renovation products "NOVARIS" series

Sashes: Year-on-year comparison (Cumulative sales from June 2024 to November 2024)

Net sales: Approx. 160%

Entrance doors and sliding doors: Year-on-year comparison (Cumulative sales from June 2024 to November 2024)

Net sales: Approx. 110%



#### 2025 Household Energy Saving Campaign

**♦2025** Advanced Window Renovation Program

[Ministry of the Environment] Budget 135 billion JPY

(Main) products to receive subsidies \*Products are subject to change.

- Installation of inner windows "Plamake EII", "Plamake"
- Renovations of outer windows and doors (cover method) - "NOVARIS" series, etc.
- **♦ Childcare Green Housing Support Project**

[Ministry of Land, Infrastructure, Transport and Tourism and Ministry of the Environment] Budget 225 billion JPY

(Main) products to receive subsidies \*Products are subject to change.

- Installation of inner windows "Plamake EII", "Plamake"
- Renovations of outer windows and doors "NOVARIS" series, etc.

We will strengthen our product sales and production systems to further increase sales of renovation-related products. Furthermore, we will continue working to reduce CO2 emissions through the provision of Sankyo Tateyama's products with high insulating performance as part of efforts to achieve carbon neutrality by 2050.

\*Note: The details of the 2025 Household Energy Saving Campaign will be published on a later date on the Sankyo Alumi Company website.

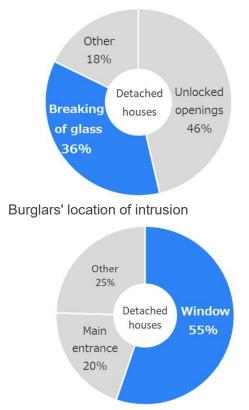
Sankyo Alumi Company website (Japanese) → https://alumi.st-grp.co.jp/index.html



# Increased awareness of security due to the rise in "shady jobs" associated with criminal activity Security measures starting with security windows for detached houses

In recent years, there has been an increased awareness of the need for security among people living in detached homes due to the increase in burglaries associated with "shady jobs". As windows are the most common point of intrusion, there has been growing demand for security measures such as window grates and shutters.

#### Burglars' intrusion methods





Window grate (a crimeprevention building component)



Standalone shutter (wall mounted type)

#### Window grates

Year-on-year comparison (Cumulative sales October 2024 to November 2024)

Shipments approx. 300%

#### Shutter-related products

Year-on-year comparison (Cumulative sales for the period from October 2024 to November 2024)

Shipments approx. 150%

It is recommended that crime-prevention building components (components with the crime prevention mark)\* be installed and the need for security glass, window grates and shutters is increasing as they are considered effective measures.

\*Crime-prevention building components (components with the crime prevention mark): Building components with high-security features that have been tested in accordance with standards determined by a joint government-public committee and it has been confirmed that it would take an intruder at least five minutes to defeat the building component.

We will propose not only security measures for windows but also a comprehensive security plan to create a safe and secure home.

Source:Created based on the anti-burglary security webpage on the National Policy Agency website (https://www.npa.go.jp/safetylife/seianki26/theme a/a d 1.html)

- News Release (Security measures for detached houses) (Japanese) → https://alumi.st-grp.co.jp/news/2024news/hk20241224.html
- Anti-burglary security webpage on the National Policy Agency website (Japanese) → https://www.npa.go.jp/safetylife/seianki26/theme\_a/a\_d\_1.html

#### A List of Products Launched in the First Half of FYE2025

(From June 1,2024 to November 30, 2024)

#### **June 2024**

Construction Materials Added double-sided support type to carport "F2"

Construction Materials Refined "energy earth" carport-type solar power panel base

Construction Materials Added gate sleeves to "X.style (cross-style)" series

#### August 2024

Commercial Facilities Launched new dispensing fixtures "MED series"

#### November 2024

Construction Materials Launched large fence "Freline Forte wooden vertical lattice"



Carport "F2" double-sided support type



Launched large fence "Freline Forte wooden vertical lattice"

- News Release (Construction materials/Sankyo Alumi Company) (Japanese) → https://alumi.st-grp.co.jp/news/2024news/news2024.html
- News Release (Commercial facilities/Tateyama Advance Company)(Japanese) → https://advance.st-grp.co.jp/news/

# (Reference) Business Environment



	Target period	2022	2023	2024
[Construction materials business (housing) index] The number of new housing starts	AprSep.	443 thousand units (-0.7%)	415 thousand units (-6.2%)	412 thousand units (-0.8%)
The number of new housing starts [Owner-occupied houses]	AprSep.	132 thousand units (-10.9%)	119 thousand units (-10.2%)	113 thousand units (-4.9%)
The number of new housing starts [House for rent]	AprSep.	177 thousand units (+4.3%)	177 thousand units (-0.3%)	182 thousand units (+2.7%)
[Construction materials business (Building) index] Floor area of non-wooden structure starts	AprSep.	37.5 million ㎡ (+9.5%)	32.3 million m (-13.9%)	30.5 million ന് (-5.6%)
[Materials business index]  Aluminum extrusion weight [Excluding sashes and doors]	JunNov.	157 thousand tons (-5.3%)	182 thousand tons (+15.3%)	180 thousand tons (-0.8%)
[Commercial facilities business index] The number of new building starts [Stores]	AprSep.	3,124 buildings (+11.9%)	/ 2,758 buildings / (-11.7%)	2,645 buildings (-4.1%)
[Global business index]  Vehicle production Germany	AprSep.	1691 thousand units (+21.8%)	/ 1981 thousand units (+17.2%)	2076 thousand units (+4.8%)
Vehicle production Thailand	AprSep.	884 thousand units/ (+18.5%)	878 thousand units (-0.7%)	714 thousand units (-18.7%)
[Aluminum ingot Average value (The Nikkei)]	JunNov.	405.9 JPY/kg/	389.5 JPY/kg	457.5 JPY/kg

There have been changes to the categories used in the figures published by the Japan Aluminium Association. It is estimated that the value increased approximately 5% year on year under the same conditions as in the previous year.

(): Year-on-year comparison

# - Construction Materials Business -



**Net sales** 

	Quarterly					Total			
	FYE2024	FYE2025	Chan	ge YoY	FYE2024	FYE2025	Change	YoY(*1)	
1Q	44.9	43.9	-1.0	-2.3%					
2Q	48.1	47.7	-0.4	-1.0%	93.1	91.6	-1.4	-1.6%	
3Q									
4Q									

Note: Amounts are rounded down to the nearest 100 million JPY.

- Tapped into demand for renovations due to the "2024 Household Energy Saving Campaign"
- Expanded sales of priority products
- Decrease of new housing starts continued

#### **Operating income**

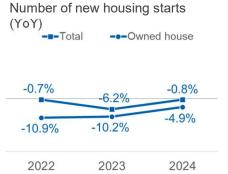
	Quarterly					Total				
	FYE2024	FYE2025	Chang	je YoY	FYE2024	FYE2025	Chang	je YoY		
1Q	-0.3	-0.4	-0.1	-						
2Q	0.9	1.2	+0.2	+21.9%	0.6	0.7	+0.0	+11.2%		
3Q										
4Q										

- Rising aluminum ingot prices
- Prices of various materials soared
- Profit improvement measures

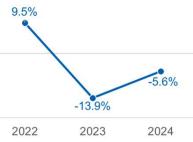
Cumulative total

from Apr. to Sep.

#### **Business environment**

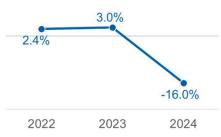


Floor area of non-wooden structure starts (YoY)

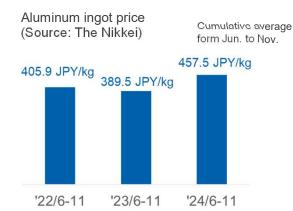


Source: Report of Statistical Survey of Construction Starts by the Ministry of Land, Infrastructure, transport and Tourism

Sales weight of aluminum sash for buildings (YoY)



Source: Current Survey of Production by the Ministry of Economy, Trade and Industry



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# - Materials Business -

# **⇔** SankyoTateyama, Inc.

#### **Net sales**

	Quarterly					Total				
	FYE2024	FYE2025	Chan	ge YoY	FYE2024	FYE2025	Chang	ge YoY		
1Q	14.0	13.8	-0.1	-0.9%						
2Q	13.7	14.9	+1.2	+8.8%	27.7	28.8	+1.0	+3.9%		
3Q										
4Q										

Note: Amounts are rounded down to the nearest 100 million JPY.

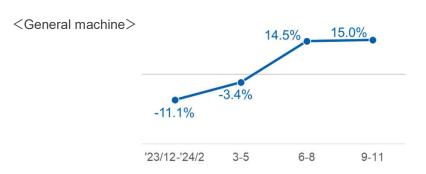
- Impact of reduced automobile production in the transport sector
- Weak the construction materials market
- Recovery in demand in the general machine sector
- Increase in sales linked to the aluminum ingot market

#### **Operating income**

		Quarte	erly	Total				
	FYE2024	FYE2025	Chang	je YoY	FYE2024	FYE2025	Chang	e YoY
1Q	0.4	0.6	+0.1	+31.2%				
2Q	1.0	0.9	-0.0	-9.3%	1.5	1.5	+0.0	+3.4%
3Q								
4Q								

#### **Business environment**

Domestic aluminum extrusion weight (YoY)





Source: Statistics by Japan Aluminum Association

# - Commercial Facilities Business -



#### **Net sales**

	Quarterly					Total			
	FYE2024	FYE2025	Chang	ge YoY	FYE2024	FYE2025	Chang	e YoY	
1Q	9.7	10.3	+0.6	+6.2%					
2Q	12.4	12.7	+0.2	+2.3%	22.2	23.0	+0.8	+4.0%	
3Q									
4Q									

Note: Amounts are rounded down to the nearest 100 million JPY.

- Proactive efforts to capture investment demand related to the opening of new stores and store renovation amid the intensification of competition beyond the framework of the retail industry and the rise in demand connected to inbound tourism

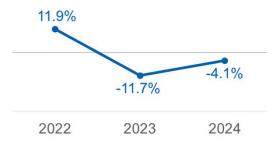
#### **Operating income**

Quarterly					Total				
	FYE2024	FYE2025	Chang	e YoY	FYE2024	FYE2025	Chang	ge YoY	
1Q	0.2	0.2	+0.0	+14.8%					
2Q	0.7	8.0	+0.0	+5.4%	1.0	1.0	+ 0.0	+7.7%	
3Q									
4Q									

- Increase in logistics costs
- Increase in net sales
- Measures to improve profitability, including price revisions

#### **Business environment**

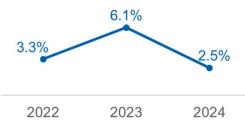
Number of new building starts (Stores) (YoY)



Source: Report of Statistical Survey of Construction Starts by the Ministry of land, Infrastructure, Transport and Tourism

Retail sales amount (YoY)

Cumulative total from Apr. to Sep.



Source: Report of Current Survey of Commerce by the Ministry of Economy, Trade and Industry

# - Global Business -

# SankyoTateyama, Inc.

#### **Net sales**

	Quarterly					Total			
	FYE2024	FYE2025	Chang	e YoY	FYE2024	FYE2025	Chang	je YoY	
1Q	19.6	20.2	+0.5	+3.0%					
2Q	18.4	18.2	-0.2	-1.2%	38.1	38.5	+0.3	+1.0%	
3Q									
4Q									

Note: Amounts are rounded down to the nearest 100 million JPY.

- Impact of the decrease of the EV sales volume of the European subsidiaries and the increase in the sales volume to wholesalers
- Growth in the electronics sector, etc. at the Thai subsidiaries
- Increase in sales linked to the aluminum ingot market

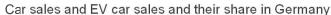
#### **Operating income**

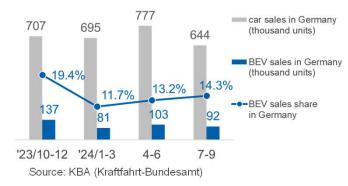
	Quarterly					Total			
	FYE2024	FYE2025	Chang	ge YoY	FYE2024	FYE2025	Chang	ge YoY	
1Q	0.2	0.1	-0.1	-56.7%					
2Q	-0.9	-1.6	-0.7	-	-0.6	-1.5	-0.9	-	
3Q									
4Q									

- Changes in sales mix at European subsidiaries, etc.

#### **Business environment**







#### GDP (YoY)



# **Balance Sheet, Cash Flows**

## SankyoTateyama, Inc.

### **Balance Sheet**

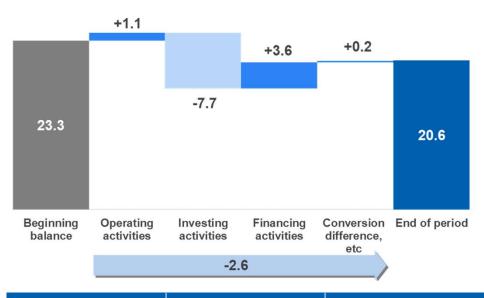




	FYE2024 (May 31, 2024)	2Q FYE2025 (November 30, 2024)	Change
Total assets	289.9	297.8	7.8
Equity	96.1	95.4	-0.6
Capital adequacy ratio	33.2%	32.1%	-1.1p
Interest-bearing dept	78.1	82.3	4.1
Interest-bearing dept ratio	81.3%	86.2%	4.9p

\*Equity: net assets – non-controlling interests
Capital adequacy ratio: equity / total assets
Interest-bearing: short-term loans + long-term loans + corporate bonds
Interest-bearing ratio: total amount of interest-bearing- debt / equity

### **Cash Flows**



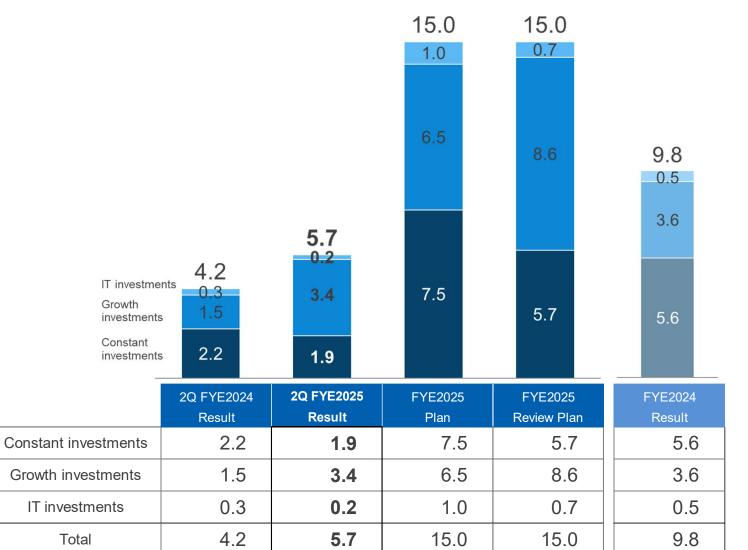
Cash flows from operating activities	1.1	Cash flows from investing activities	-7.7	Cash flows from financing activities	3.6
Profit (loss) before income taxes	1.2	Purchase of tangible fixed assets	-7.0	Net increase (decrease) in short-term loans	-5.2
Depreciation	4.0	Other, net	-0.7	Proceeds from long-term borrowings	19.1
Decrease (increase)	-4.3			Repayments of long-term borrowings	-9.4
Decrease (increase) in inventories	-2.6			Dividends paid	-0.3
Increase (decrease) in trade payables	1.5			Other, net	-0.3
Income taxes paid	-0.7				
Other, net	2.1				

Note: Amounts are rounded down to the nearest 100 million JPY.

# **Capital investment**

### SankyoTateyama, Inc.

Note: Amounts are rounded down to the nearest 100 million JPY.



Depreciation expense	4.1	4.0	8.4	8.4	8.7
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(3.5)

(1.8)

(4.7)

(6.2)

(3.5)

( overseas subsidies )

# Scope of consolidation and equity method

	FYE2024 (May 31, 2024)	2Q FYE2025 (November 30, 2024)	Change
Consolidated subsidiaries	46	45	-1
Equity method-applied companies	6	6	0
Total	52	51	-1

# Status of personnel (Regular employees)

	FYE2024 (May 31, 2024)	2Q FYE2025 (November 30, 2024)	Change
Sankyo Tateyama, Inc.	4,822	4,724	-98
Consolidated subsidiaries	5,467	5,392	-75
Total	10,289	10,116	-173

# **Aluminum Ingot Price and Exchange Rates**

		Average	2Q FYE2024 Results	FYE2025 Plan	2Q FYE2025 Results
Aluminum ing (Nikkei Aluminum	•	JunNov.	389.5 JPY/kg	435.0 JPY/kg	457.5 JPY/kg
	USD	AprSep.	141.1 JPY	150.0 JPY	152.8 JPY
Exchange rates	EUR	AprSep.	153.4 JPY	160.0 JPY	166.0 JPY
	THB	AprSep.	4.1 JPY	4.0 JPY	4.3 JPY
	CNY	AprSep.	19.7 JPY	21.0 JPY	21.2 JPY

# Sustainability Vision 2050 Life with Green Technology

#### **Achieving carbon neutrality**

We aim to carbon neutral by striking a balance between reducing greenhouse gas emissions resulting from our business activities and reducing the greenhouse gas emissions of the products and services that we create with environmental technologies.

#### **Reusing resources**

To help bring about a recycling-oriented society, we will encourage recycling of major materials and promote the reuse of waste.

# Connecting personnel and the future

By promoting personnel training that values diversity and human rights, we will foster a dynamic corporate culture, which is how we connect the personnel—who are the driving force behind our efforts to make lives richer—with the future.

## **FYE2031 Targets**

Greenhouse gas emissions

Scope 1 + 2 50% reduction

(Compared to the FYE2018 level)

Scope 3 25% reduction

(Compared to the FYE2023 level)

Rate of recycling of aluminum for construction materials **80%** 

Aim to achieve 100% by addressing issues

Percentage of woman in management positions:

10%

Scope1: Direct emissions from in-house fuel use,

Scope2: Indirect emissions from the use of heat and electricity purchased the company

Scope 3: Emissions from processes upstream and downstream of your business activities

\*1: Not the index for individual products

\*2: The subject facilities are manufacturing facilities in Japan.

\*3: Scrap materials generated in the internal manufacturing process are included



#### ■ Notes regarding these documents

Forward-looking statements included in this document, including earnings projections, are based on information currently available to the Company and certain assumptions that management believes to be reasonable, but do not constitute a guarantee of future results. Actual results may differ materially based on various factors, including changes in economic conditions domestically and internationally and exchange rate movements. The Company will make timely disclosure in the event of any material change in the situation.